Business solutions

Retail

The *Retail* business solution manages sales and stock of goods in retail departments — shops, butcher's shops, bakeries and similar points of sale. Sales are recorded with POS receipts on a computer, tablet or mobile phone and on Fiskalna vaga SunMicro Fiscal devices, and purchases and stock movements with Goods In, Goods Out and delivery notes. The stock of a retail department is kept at selling prices.

Programs of the solution

- Basic Data | ***[Partners]***
  Customers and suppliers.
- Basic Data | ***[Employees]***
  Employees and the codes of clerks who issue POS receipts.
- Basic Data | ***[Items]***
  Goods, services and packaging, including PLU codes for fiscal scales.
- Basic Data | ***[Price Lists]***
  Selling prices of items by department.
- Code Books | ***[Locations]***
  Points of sale of fiscal scales and tills.
- Documents | ***[POS Receipts]***
  Issuing “small” receipts on a computer, tablet or mobile phone.
- Documents | ***[Invoices]***
  Invoices to customers.
- Documents | ***[Quotes]***
  Quotes to customers.
- Documents | ***[Delivery Notes]***
  Delivery of goods to customers.
- Documents | ***[Goods In]***
  Purchase of goods and calculation of the selling price.
- Documents | ***[Goods Out]***
  Stock issued other than by sale.
- Documents | ***[Prices Levelings]***
  Change of the selling price of goods in stock.
- Overviews | ***[Daily Sales]***
  Total of POS receipts and fiscal scale receipts by day; approval writes off the stock.
- Overviews | ***[Stocks]***
  Stock levels by department.
- Processings | ***[Stock Count]***
  Counting and reconciling the actual stock.
- Reports | ***[Sales Reports]***
  Sales overviews by period, item and point of sale.

Retail department

- The selling price of an item is set only in the price list valid for the department.
- The price cannot be changed in an invoice or a Goods In document; the price of an item in stock is changed only with a Prices Leveling document.

Stock at selling prices

The stock of a retail department is kept at selling price including VAT. Approving a daily sale writes off the stock at selling price. The ***~ JOURNAL ENTRY ~*** tab of the daily sale shows the stock write-off, the VAT and the calculated margin contained in the stock, and the cost of goods sold at purchase value.

Fiscal scales and POS sales

Receipts issued on the Fiskalna vaga SunMicro Fiscal device and POS receipts are totalled by day in the Daily Sales form. Approving a daily sale writes off the stock and creates a summary cash payment into the till. Goods In documents and daily sales are approved in chronological order — see chronological order.

Related solutions

- materijalno
  Goods In, Goods Out, stock counts and stocks.
- cashtill
  Cash and card payments in POS receipts are recorded in the till.
- hip
  Sale of food and drinks with recipes.
- accounting
  Automatic postings of approved daily sales, Goods In documents and invoices.
- Wholesale
  Sales and stock in wholesale departments.

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